



SYDNEY MARINE BROKERAGE

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Business Opportunity 'Berger Houseboat Holidays' - Profitable, Turnkey & Ready to Go

\$2,800,000



Specifications

Boat Details

Price	\$2,800,000	Boat Brand	Houseboat
Model	x 8 + 7 managed	Length	0.00
Year	2024	Category	House Boats
Hull Style	Other	Hull Type	Other
Power Type	Power	Stock Number	PBL155
Condition	Used	State	New South Wales
Suburb	TWEED HEADS	Engine Make	

Disclaimer

Our company offers the details of this vessel in good faith but cannot guarantee or warrant the accuracy of this information nor warrant the condition of the vessel. A buyer should instruct his agents and/or surveyors to investigate such details buyer desires validated. This vessel is offered subject to prior sale, price change or withdrawal without notice.



Description

Looking for a true sea change and a thriving, lifestyle-driven business? This could be the opportunity you've been waiting for.

Berger Houseboat Holidays is a long-established and highly profitable operation based on the stunning Tweed River. The business owns 8 premium houseboats and manages another 7 well-maintained vessels, offering a full-service fleet that caters to a loyal and growing customer base. Also included are 3 BBQ boats and multiple tender boats.

Operating from a marina-based office, the business recently secured a 5-year lease that includes dedicated commercial berths for every houseboat - each equipped with shore power, water, and pump-out facilities. These berths are rare and highly sought after on the Tweed River, offering a valuable advantage.

Just minutes from the marina, the business also leases a second commercial property used as an operations and marketing hub, featuring in-house laundry facilities and a large inventory of spare parts and supplies - ensuring smooth and efficient daily operations.

Established in 1994, Berger Houseboat Holidays has built a strong reputation with high customer satisfaction and consistent profitability. This is a turnkey business with trained staff, established systems, and a strong brand presence. Full financials are available to serious buyers.

Including

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Fleet of 8 fully-equipped houseboats - each with its own tender

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Management of 7 additional houseboats - all with tenders

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3 x BBQ Boats - ideal for day hires

On-site Office & Marina

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Located in a council-operated commercial marina with multiple berths

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Includes shore power, water, and pump-out facilities for each boat

Off-site Commercial Premises

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Large-scale laundry facilities

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Serves as a marketing and operations hub

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Extensive inventory of spare parts, cleaning gear, and supplies

Additional Highlights

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Well-trained staff willing to stay on and support a smooth transition

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Strong branding and a loyal, repeat customer base

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Fully operational website with integrated booking system

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Excellent Google reviews and strong word-of-mouth referrals

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Growth potential - add eco-tourism packages, off-grid upgrades, or luxury enhancements

This is a rare opportunity to own a profitable, well-established business in the boating and hospitality industry, and enjoy an enviable lifestyle by the water.

Contact the team at Sydney Marine Brokerage today to learn more or arrange a private viewing.

Thinking About Buying? Whether you're buying your first boat or upgrading to something new, making the right decision starts with the right information. Visit our Boat Owners Hub for practical advice, buying guides and tips from our experienced brokerage team.

Helpful Guides:

[-The Complete Guide to Buying a Used Boat in Australia](#)

[-Charter Boat Buyer's Guide: Finding the Right Boat for Your Business](#)

[-Selling Your Boat: How to Get the Best Result](#)

[Explore the Boat Owners Hub →](#)

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